

Starting Today

We all have the same number of hours in a day. Why are some people able to do more to meet their goals? There are a lot of factors, but part of this is the ability to create action and accountability. When looking at what you want to achieve, try breaking in down into a simple process.

DEFINE YOUR GOAL: If you don't know what you want to achieve, it will be hard to accomplish it. Consider starting with simple actions that will create a big impact.

"I will set my annual schedule and block client meetings."

COMMIT TO DOING IT: You have to want it, so commit to it – really commit. If you know the cost and importance of your goal, your commitment increases.

"I will set my annual schedule and block client meetings because it will give me the freedom and flexibility to work from anywhere and more time for things that are important to me personally"

DO IT! Next, do what needs to be done. Find yourself stuck? Give yourself a deadline and on that date commit to completing something that will move you forward.

"**Starting today,** I will set my annual schedule and block client meetings because it will give me the freedom and flexibility to work from anywhere and more time for things that are important to me personally"

CREATE THE HABIT. For anything to stick, you need to keep doing it. It's that simple.

"Follow my annual schedule is on my monthly **Success Shifter** & I track if I follow it each day"



Starting Today

Advisor Name: _____

1. I will _____

Because _____

2. I will _____

Because _____

3. I will _____

Because _____

4. I will _____

Because _____

5. I will _____

Because _____

