

Managing PERFORMANCE

Annual Strategic Planning

- Update 3-yr Vision
- Set Annual Goals
- Craft your Business Plan



Monthly Team Meetings



- Business Mgmt (Financials, HR, Issues)
- Business Development
- Manager/Leader Check-Ins

Quarterly Business Review

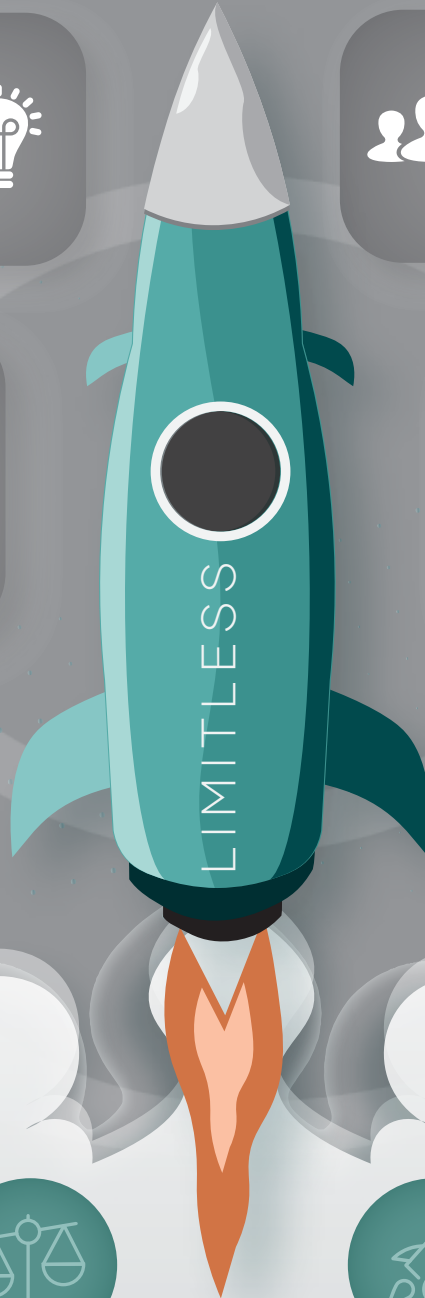
- Evaluate Firm Performance
- Review Progress toward Goals
- Set next Quarter's Priorities



Weekly Meetings



- Client Service Meeting
- Team Meeting



You can't
MANAGE
what you can't
MEASURE.

- S. Bogan

The impediment
to action
ADVANCES
ACTION.

- M. Aurelius

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MANAGING FINANCIAL
PERFORMANCE

MANAGING PRACTICE
PERFORMANCE

MANAGING PRIORITIES
AND PROGRESS