

# Getting Clients Doing What You Love

Use the below worksheet to start gathering ideas and implementing actions that you can use to improve your personal networking and gain clients doing what you love.

What do I love (hobbies, interests, causes, etc.)?

What do my ideal clients enjoy doing? (Where do they go? What do they do? How do they support the community?)

Where is the overlap between my ideal clients and me? Where do I align with my ideal clients?



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WHAT ACTIONS AND ACTIVITIES WILL YOU TAKE TO IMPLEMENT YOUR IDEAS?

Today?

Blank area for planning actions and activities for today.

Tomorrow?

Blank area for planning actions and activities for tomorrow.

Next Week?

Blank area for planning actions and activities for next week.

Next Month?

Blank area for planning actions and activities for next month.

Next Quarter?

Blank area for planning actions and activities for next quarter.

